



CAREER PLAN

monthly qualifications

		DESIGNER	LEADING DESIGNER	TEAM LEADER	SENIOR TEAM LEADER	EXECUTIVE TEAM LEADER	DIRECTOR	SENIOR DIRECTOR	EXECUTIVE DIRECTOR
		DESIGNER		TEAM LEADER			DIRECTOR		
\$	PERSONAL DISCOUNT	30%-50%	30%-50%	30%-50%	30%-50%	30%-50%	30%-50%	30%-50%	30%-50%
PV	PERSONAL VOLUME		250	500	500	500	700	700	700
ACTIVE	PERSONALLY SPONSORED ACTIVE DESIGNER		1	3	5	5	7	7	7
GROWTH	TEAM STRUCTURE (must have personally sponsored active Designer(s) paid at title/rank or higher during qualifying month)				1 TEAM LEADER	2 SENIOR TEAM LEADERS	1 EXECUTIVE TEAM LEADER + 2 SENIOR TEAM LEADERS	1 DIRECTOR + 2 EXECUTIVE TEAM LEADERS	2 SENIOR DIRECTORS + 2 DIRECTORS
CTV	CENTRAL TEAM VOLUME		500	1,500	3,000	6,000	15,000	30,000	60,000
OVERRIDE	TEAM BONUS	Level 1	9.00%	10.00%	11.00%	12.00%	13.00%	14.00%	15.00%
		Level 2		5.00%	4.00%	5.00%	4.00%	5.00%	6.00%
		Level 3			4.00%	5.00%	4.00%	5.00%	6.00%
		Level 4					4.00%	5.00%	6.00%
	1 st Level Director Generation						.5%	.5%	.5%
	2 nd Level Director Generation							1.00%	1.00%